



Commercial Fuel Delivery - Texas

Reference No. 157786

Revenues: \$9,600,000
Cash Flow: \$1,000,000
Asking price: \$7,500,000

Opportunity Summary

This highly successful company provides on-site and mobile fueling services to commercial customers in Southeast Texas. The business supplies diesel and other fuel for power generators, construction equipment, farming equipment, trucks, and other heavy machinery. This company has rapidly earned an excellent reputation for service and quality and built a large base of major commercial customers, enabling it to achieve over 200% growth in the last 3 years. The business also enjoys a high level of name recognition and a strong competitive position among fuel suppliers in this area. The asking price is well justified by the rapidly growing revenues, strong cash flow, asset value, established customer base, and further growth potential of this business. This is a great opportunity for a strategic buyer seeking to expand into this geographic area or for an individual entrepreneur seeking an established and profitable business.

Competition

There are several competitors in this market. The company's competitive advantages include its strong reputation and name recognition in the marketplace, earned through years of high-quality service.

Opportunities

This business has significant growth potential for the right owner. There remains substantial opportunity for growth in the company's current markets as well as the potential for geographic expansion into other parts of the state.

Facilities

The company's facilities include: a 5-acre outdoor yard; a 10,000 sq. ft. warehouse, and a 2,000 sq. ft. office. The property is owned by a related party, and the buyer will be offered a long-term lease on favorable terms.

Seller Involvement

Seller will assist the buyer, as necessary, to ensure a successful transition.



Seller Financing

Seller financing may be available for the right buyer.

Contact

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