



Heavy Equipment Dealer - Florida

Reference No. 137416

Revenues: \$6,450,000
Cash Flow: \$750,000
Asking price: \$3,200,000

Opportunity Summary

This highly successful company supplies heavy construction equipment, parts and accessories for road-building, earthmoving and related construction applications. Founded in the early 1970's, the business supplies builders and contractors in Southern US, Central and South America and the Caribbean. In its many years in business, this company has earned an excellent reputation for service and quality while building a large customer base and significant name recognition. The business also enjoys a strong competitive position among construction equipment suppliers in this area. The asking price is well justified by the long history, growing revenues, strong cash flow, asset value (including inventory), established customer base, and further growth potential. This is a great opportunity for a strategic buyer seeking to expand into this geographic area or for an individual entrepreneur seeking an established and profitable business.

Competition

There are several companies competing in this market. The company's competitive advantages include its strong reputation and name recognition in the marketplace, earned through many years of high-quality service.

Opportunities

This business has significant growth potential for the right owner. There remains substantial opportunity for growth in the company's current markets as well as the potential for geographic expansion into other high-growth and developing parts of the world.

Facilities

The business occupies a 22,000 sq. ft. facility in an industrial area of a major metropolitan center in Florida. This facility includes office, shop, and warehouse/storage space. There is an attractive lease in place with over 5 years remaining. In addition, the company leases approximately 2 acres of outdoor storage space to house its extensive inventory of construction equipment.



Seller Involvement

Seller will assist the buyer, as necessary, to ensure a successful transition.

Seller Financing

Seller financing may be available for the right buyer.

Contact

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