



Landscaping Business - CT

Reference No. 220178

Revenues: \$1,600,000
Cash Flow: \$370,000
Asking price: \$750,000

Opportunity Summary

This licensed, full-service landscaping business has been serving commercial and residential customers in Fairfield Co., CT (one of the wealthiest counties in the country) since 1980. The company provides a full line of landscaping services, including: excavation, installation, lawn and yard maintenance, drainage, stone work, and snowplowing. The business enjoys a large roster of long-term customers – many of them on annual contracts. In its 25 years in business, this company has developed a high level of name recognition in the area and has earned a great reputation for quality service. The business employs a core group of 15 seasoned, long-term workers, including 4 foremen and an additional 4-6 workers during the peak season. The asking price is well justified by the business's strong and consistent sales and cash flow, its established name and client base, and over \$400,000 in equipment and machinery (at fair market value). This is an excellent opportunity for a strategic acquirer to expand its presence in this lucrative market or for an individual entrepreneur seeking an established, successful, profitable business.

Competition

There are several other established landscapers in this area, but this business enjoys a number of competitive advantages by virtue of its large, loyal customer base, its 25 years in business, its name recognition, its experienced labor force and the fact that it owns its own machinery and equipment.

Opportunities

This business has significant growth potential for the right buyer. The combination of an experienced labor force and an established base of customers creates an excellent opportunity for future growth, both through geographic expansion and new account acquisition.



Facilities

The business occupies a 1-acre site in lower Fairfield Co., CT, which includes a yard, a 3,300 sq. ft. garage & storage building, two 320 sq. ft. steel storage containers, an outside equipment storage rack and 6 outdoor storage bins (for materials and debris).

Seller Involvement

Seller will help with the transition, as appropriate.

Seller Financing

Seller financing may be available to the right buyer.

Contact

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