



Real Estate Agency - Long Island, NY

Reference No. 10070

Revenues: \$ 340,000
Cash Flow: \$ 230,000
Asking price: \$ 275,000

Opportunity Summary

This Suffolk County non-franchise real estate agency was founded in 2001 and has established itself as a very profitable business in its short history. The company, focusing on residential listings, handles both MLS and non-MLS listings. The business, located on a high traffic main commercial thoroughfare, has 12 agents in the office that are well established in the area. Many of these agents have strong backgrounds in real estate, and have many listings under contract. The company's success derives from the owner's ability, through targeted marketing and advertising campaigns, to create a well known and established agency in the region. The asking price is well justified by the business' established reputation, steady cash flows, and growth potential. This is an excellent opportunity for a broker looking to own their own agency.

Competition

There is no other agency in the immediate area. There are other similar agencies in the larger region; however, this company distinguishes itself from the others in that it is not part of a franchise and for its reputation for excellent service.

Opportunities

There is significant growth potential for a new owner. The business continues to grow and even greater emphasis on marketing should fuel further growth.

Facilities

The company's 1,600 square foot leased office is located right on the main commercial thoroughfare in a free standing building adjacent to the local post office. The office benefits from its great location with significant walk-in traffic.

Seller Involvement

Seller is willing to help with the transition.

Seller Financing



Limited seller financing may be available.

Contact

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