



Residential/Commercial Sanitation Business - Upstate NY

Reference No. 10109

Revenues: \$250,000
Cash Flow: \$100,000
Asking price: \$300,000

Opportunity Summary

This established garbage collection business currently has a loyal base of 200 residential and 70 commercial accounts within its 50 mile collection radius. Included in the sale is the equipment (2 trucks and 120 one and two yard commercial containers) valued at \$60,000. An increase in residential accounts is projected due to new housing construction in the area; a major housing development that has already generated new commercial accounts will be completed in the near future. The asking price is well justified by the business' established base of customers, steady cash flows, and growth potential. This is an excellent opportunity for a strategic buyer looking to expand geographically or for a newcomer looking to step into a profitable and well run operation.

Competition

There are a limited number of similar businesses in the area.

Opportunities

There is significant growth potential for a new owner. An increase in residential accounts is projected due to new housing construction in the area; a major housing development that has already generated new commercial accounts will be completed in the near future. In addition, the owners hold a license enabling them to expand their operations into a more densely populated neighboring area, and this expansion would lead to increased revenues. Also, a targeted campaign for new commercial accounts could yield additional business.

Facilities

The business stores its trucks and unused containers in an 11 acre yard. Included in the sale are 2 trucks and 120 commercial containers (\$60,000 combined value).

Seller Involvement

Seller is willing to help with the transition.



Seller Financing

Seller financing is not available.

Contact

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