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## Septic Company – Cape Cod, Massachusetts

### **Reference No. 10114**

Revenues: \$180,000  
Cash Flow: \$75,000  
Asking price: \$195,000

### **Opportunity Summary**

This 50 year-old septic tank pumping company, located in a resort area of Cape Cod, Massachusetts services 900 residential and 50 commercial accounts, including many local restaurants, inns and motels. The company is well known in the community for providing excellent service to its large customer base. Growth potential for the business can be realized with increased advertising and expanding the client base to surrounding communities. The asking price is well justified by the business' established base of customers, steady cash flows, and growth potential. This is an excellent opportunity for a strategic buyer looking to expand geographically or for a newcomer looking to step into a profitable and well run operation.

### **Competition**

There are a number of competitors in the area; however, this septic company distinguishes itself because of its longevity, well established reputation for excellent service and its large client base.

### **Opportunities**

Growth potential for the business can be achieved with increased advertising and expanding the client base to surrounding communities.

### **Facilities**

Included in the sale are 2 trucks (\$75,000 value): (1) a 4,500 gallon Mack dump truck, and (2) a 2,500 gallon Ford dump truck.

### **Seller Involvement**

Seller is willing to help with the transition.

### **Seller Financing**

Seller financing is not available.



**Contact**

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