



## Premier Audiology Practice

**Reference No.** 10035

Revenues: \$1,164,000  
Cash Flow: \$350,000  
Asking price: \$1,075,000

### **Opportunity Summary**

This highly regarded audiology practice is based in an affluent suburb of New York City. Since its founding over 10 years ago, this business has earned a reputation for top-quality service and built a loyal client base. With its major hospital affiliation, the practice is a destination for audiology services in the area. The company specializes in conducting diagnostic hearing tests for patients of all ages, including seniors and children, and in selling, programming, fitting, and repairing all types of hearing aids. The company's assets include a staff of highly skilled licensed audiologists, state-of-the-art equipment, quality build-out, established clientele, outstanding reputation, and an affiliation with a well-known and prestigious hospital. The asking price is well justified by the company's many years in business, the value of the assets, strong cashflow, and great potential for further growth. This is an excellent opportunity for a strategic buyer seeking to expand into this area and for an individual buyer looking to invest in a profitable and well-established business.

### **Competition**

Direct competition is fairly limited. There are several competitors in the area, but with its reputation for quality service and hospital affiliation, this practice has carved out a strong competitive niche.

### **Opportunities**

This business has enormous growth potential for an aggressive owner. With its well-known name, a superb reputation for quality, and favorable demographic trends, there is ample opportunity to expand this practice.

### **Facilities**

The business is well located in an affluent suburb of New York City. It occupies over 2,000 sq. feet of office, lab, and support space. The lease has approximately 1.5 years remaining, with a 5-year renewal option at a very attractive lease rate.



**Seller Involvement**

Seller is willing to help with training and transition, as necessary.

**Seller Financing**

Seller financing is available to the right buyer.

**Contact**

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